

Small Business “Fix-It Day”

Accounts Receivable Cleanup:

- Correct customer contact information
- Create collection workflow
- Create overdue aging report
- Flag disputed invoices
- Identify missing invoices
- List unpaid invoices
- Send approved reminders
- Send statements
- Set payment terms

Business Forms & Templates:

- Customer complaint log
- Customer intake
- Employee onboarding
- Equipment checkout
- Estimate template
- Expense reimbursement form
- Incident report
- Invoice template
- Meeting notes template
- Mileage log
- Purchase order
- Quote template
- Vehicle inspection form
- Vendor form
- Weekly business checklist

Customer Follow-Up System:

- Annual service reminder
- Completed-job follow-up
- Dormant customer reactivation
- Estimate follow-up schedule
- Maintenance reminder
- Missed-call follow-up
- New-lead follow-up
- Repeat-customer reminder
- Review request
- Unpaid invoice follow-up

Customer Forms: Create or clean up:

- Appointment confirmation form
- Cancellation form
- Change-order form
- Contact information form
- Customer authorization form
- Customer complaint form
- Customer follow-up form
- Deposit/payment acknowledgment
- Estimate request form
- Job information form
- New customer intake form
- Project completion form
- Review/feedback form
- Service request form

Digital Systems:

- Create standardized naming
- Desktop folders
- Dropbox

Email folders

Google Drive

OneDrive

Email / Inbox Cleanup:

Add booking/contact links

Archive old email

Create basic inbox workflow

Create canned responses

Create folders

Create labels

Create signatures

Flag high-priority messages

Identify unanswered customer inquiries

Separate bills/vendors/customers

Unsubscribe from obvious junk

Email Templates:

Appointment confirmation

Appointment reminder

Complaint response

Customer reactivation

Deposit request

Document request

Estimate follow-up

Estimate sent

Job completion

New employee welcome

New inquiry response

Past-due payment notice

Payment reminder

Reschedule notice

Review request

Thank-you

Vendor inquiry

Employee Paperwork:

Audit employee records

Direct deposit forms

Disciplinary documentation templates

Emergency contacts

Employee contact information

Employee handbook acknowledgment

I-9 completion status

Licenses/certifications

Missing paperwork list

New-hire checklist

Performance-review forms

Policy acknowledgments

PTO records

Termination checklist

Training records

W-4s

Expense Leak Check:

Bank fees

Credit-card fees

Duplicate charges

High merchant-processing fees

Late fees

Poor purchasing habits

Recurring charges

Software no one uses

Unnecessary delivery charges

Unprofitable services

Financial Management Setup:

Accounts receivable report

Basic KPI sheet

Cash reserve goal

Expense tracking

Monthly budget

Monthly financial review

Owner-pay process

Profit-by-service review

Tax savings process

Weekly cash snapshot

Google Business Profile:

Add appointment or booking links

Add business description

Add products/services where appropriate

Add services

Check for duplicate listings

Check map pin/location

Correct business name, hours, phone, website, and service area

Create a review-request link

Fix outdated information

Make sure contact information matches website/social media

Review unanswered customer reviews

Update categories

Upload/update photos

Filing & Document Systems:

1099 records

Bank statements

Contracts
Credit cards
Customer files
Employee files
Equipment records
Insurance
Job folders
Licenses
Payroll records
Receipts
Tax files
Vehicle records
Vendor files
W-9s

Inventory Systems:

Assign item numbers/SKUs
Calculate gross margin
Consumables
Create damaged/lost inventory tracking
Create inventory responsibility process
Create inventory spreadsheet
Create reorder sheet
Create weekly inventory count sheet
Equipment
Identify vendors
Materials
Parts
Record quantities
Set reorder levels
Tools
Track consumable supplies

Track equipment

Track purchase price

Track selling price

Payroll Process Cleanup:

Clean up employee payroll information

Create approval process

Create new-hire payroll checklist

Create payroll calendar

Create payroll checklist

Create payroll cutoff

Create payroll-change form

Create termination payroll checklist

Create timesheet system

Document payroll responsibilities

Document payroll schedule

Improve employee time submission

Organize PTO requests

Track bonuses

Track commissions

Track reimbursements

Phone / Customer Communication:

After-hours response

Business-hours message

Call intake script

Customer complaint procedure

Employee phone-answering script

Missed-call text

Quote request process

Voicemail greeting

Pricing & Service Sheets:

Clarify deposits

Clarify travel fees

Clean up pricing sheets

Create cancellation/no-show policies

Create estimate templates

Create good/better/best packages

Create internal employee pricing cheat sheet

Create minimum service charges

Create quote templates

Identify missing add-on opportunities

Make pricing easier for customers to understand

Remove confusing or outdated pricing

Standardize discounts

QuickBooks Cleanup:

Add payment terms

Clean up duplicate accounts

Correct invoice templates

Create basic financial reports

Create owner-friendly dashboard/report

Create products/services

Identify bookkeeping issues requiring deeper cleanup

Review chart of accounts

Review outstanding invoices

Review reconciliation status

Review recurring transactions

Review uncategorized transactions

Review unpaid bills

Set up bank feeds

Set up customers

Set up vendors

Scheduling System:

- Color-code jobs
- Create appointment reminders
- Create appointment types
- Create employee schedules
- Create recurring appointments
- Create travel buffers
- Create waitlist
- Establish scheduling rules
- Organize service areas geographically
- Set up cancellation process
- Set up Google Calendar

Social Media Basics:

- Add website links
- Connect Facebook/Instagram where appropriate
- Correct contact information
- Correct hours
- Create simple response templates
- Make branding consistent
- Pin important posts
- Remove outdated information
- Update business description

Standard Operating Procedures:

- How to answer phone calls
- How to close
- How to close out a job
- How to handle complaints
- How to invoice
- How to onboard employees
- How to open the business

How to order supplies

How to prepare an estimate

How to process a new lead

How to run payroll

How to schedule a job

Security & Access Cleanup:

Check shared logins

Create access inventory

Enable two-factor authentication where appropriate

Establish unique user accounts

Identify who has admin access

Organize password manager

Remove former employees from systems

Review Google Business access

Review QuickBooks users

Review social media admins

Review website access

Subscription Audit: Review: Identify:

Accounting software

Apps

Cloud storage

CRM

Domain renewals

Duplicate subscriptions

Email marketing

Industry memberships

Internet

Old employee accounts

Phone services

Scheduling platforms

Services that could potentially be downgraded

Software

Streaming

Website hosting

Vendor Cleanup:

Create master vendor list

Document payment terms

Identify alternative suppliers to research later

Identify duplicate vendors

Identify recurring vendors

Organize vendor bills

Organize W-9s

Review subscription vendors

Track insurance certificates

Update contact information

Website Cleanup:

Add calls to action

Add FAQ section

Add Google review link

Add quote/request form

Add service descriptions

Add social links

Check contact forms actually work

Check mobile appearance

Correct hours

Correct phone number

Correct service area

Correct spelling/grammar

Fix broken links

Improve contact page

Remove outdated employees

Update outdated prices

Update photos

Update services